

Minnesota Lender Activity FY 2019 as of 8/31/2019

LENDERS	DOLLAR VALUE
Twin Cities-Metro Certified Develop*	\$55,735,000
Minnesota Business Finance Corp*	\$45,599,000
SPEDCO*	\$39,097,000
Live Oak Banking Company	\$38,987,000
Wells Fargo Bank, National Assn	\$30,261,700
21st Century Bank	\$25,975,400
U.S. Bank, National Association	\$24,825,600
Old National Bank	\$21,457,000
BankVista	\$20,281,100
Byline Bank	\$15,861,500
Falcon National Bank	\$15,239,900
Newtek Small Business Finance, Inc.	\$13,636,500
Sunrise Banks, National Association	\$12,336,500
Choice Financial Group	\$12,024,800
Bremer Bank, National Association	\$9,965,500
Southeastern Minnesota 504 Develop*	\$9,766,000
Platinum Bank	\$8,937,000
Central Minnesota Development*	\$8,934,000
Minnwest Bank	\$8,302,700
Frandsen Bank & Trust	\$7,429,500
Prairieland Economic Development*	\$7,421,000
Pioneer Bank	\$7,291,000
Highland Bank	\$6,661,000
Woodlands National Bank	\$6,583,000
Stearns Bank National Association	\$6,369,700

LENDERS	# OF LOANS
U.S. Bank, National Association	183
Wells Fargo Bank, National Association	125
Minnesota Business Finance Corp*	80
Twin Cities-Metro Certified Develop*	59
21st Century Bank	49
Old National Bank	47
BankVista	47
Sunrise Banks, National Association	46
Northeast Entrepreneur Fund, Inc.	44
Security Bank USA	42
SPEDCO*	39
Bremer Bank, National Association	37
Choice Financial Group	35
Falcon National Bank	27
Highland Bank	26
Stearns Bank National Association	25
Live Oak Banking Company	21
Frandsen Bank & Trust	21
First Home Bank	19
Associated Bank, National Association	19
Platinum Bank	16
Minnwest Bank	16
Prairieland Economic Development*	16
Independence Bank	16
Southeastern Minnesota 504 Develop*	15

* 504 companies (all others are 7(a) guaranteed loans)

Active Lenders

51 lenders have one loan
 30 lenders have two loans
 19 lenders have three loans
 13 lenders have four loans
 58 lenders have five or more loans
 171 lenders have loan guarantees

Active Microlenders

The eight microlenders that service Minnesota made 174 loans year-to-date. The total dollars loaned is \$3,715,339.02 with an average loan size of \$21,352.52. The average interest rate is 7.27% and the average loan maturity is 64.13 months.

Loan Program	Number	Dollar
504		
Sec. 504 - Loan Guarantees - Private Sector Financed	236	\$169,538,000
504 REFINANCE PROGRAM	6	\$5,951,000
504 Total	242	\$175,489,000
7A		
Community Advantage Initiative	13	\$2,061,100
FA\$TRK (Small Loan Express)	650	\$49,098,500
Guaranty	641	\$369,381,200
Revolving Line of Credit Exports - Sec. 7(a) (14)	6	\$8,000,000
Small General Contractors - Sec. 7(a) (9)	1	\$1,000,000
Standard Asset Based	8	\$3,205,000
Contract Guaranty	1	\$1,500,000
International Trade - Sec, 7(a) (16)	1	\$3,500,000
7A Total	1321	\$437,745,800
Grand Total	1563	\$613,234,800